



MARINE CORPS SYSTEMS COMMAND

Office of Small Business Programs

Marine Corps Systems Command's Office of Small Business Programs promotes acquisition opportunities where small businesses can best support the needs of our Marines and Sailors. Through policy, advocacy and training, we foster industry innovation, technology development, and the acquisition of quality products, services and solutions from small business providers.

Our vision is to ensure small businesses are the first option in the acquisition planning process.



GETTING STARTED

The majority of business opportunities available from Marine Corps Systems Command and its affiliated Program Executive Offices are made available electronically. There are a few steps that our suppliers need to take in order to work with us.

These steps are:

- 1** Register in the federal government's **System for Award Management** (<https://www.sam.gov>) to obtain your Unique Entity ID.
- 2** Monitor the **Contract Opportunities** website (<https://beta.sam.gov>) to identify federal government procurement opportunities.
TIP: Search for "M67854" or "M68909" for opportunities from Marine Corps Systems Command.
- 3** Contact **Marine Corps Systems Command's Office of Small Business Programs** so we can help determine if your services meet our immediate and future needs.
- 4** If you are new to federal procurements, identify and visit your nearest **Procurement Technical Assistance Center** for one-on-one counseling and assistance. (<https://www.aptac-us.org/>)

We primarily make acquisition decisions based on responses to sources sought.

HOW WE HELP YOU

- We are your advocates.
- We will help you understand Marine Corps Systems Command and its affiliated Program Executive Offices, and where your product or services might best fit.
- We can connect you with the appropriate program or major prime contractor personnel to further market your product or services.
- We ensure that all acquisitions are reviewed for inclusion and participation by small businesses.
- The key to making sure an acquisition is set-aside for small businesses is our ability to demonstrate there are sufficient businesses capable of performing the job we need, in a quality manner, and at a reasonable price to meet our mission.

CHECKLIST FOR DOING BUSINESS WITH MARINE THE MARINE CORPS

- ☐ Meet with your local Procurement Technical Assistance Center (PTAC).
- ☐ Identify your product or service by North American Industry Classification System (NAICS) Codes.
- ☐ Confirm your small business size standards. You can find more information on this from the U.S. Small Business Administration. (<https://www.sba.gov>)
- ☐ Determine if your business is eligible to participate in any Socio-Economic Program(s). More details on this are also available on **SBA.gov**.
- ☐ Register in the System for Award Management. (<https://www.sam.gov>)
- ☐ Become familiar with government contracting procedures.
- ☐ Become familiar with Marine Corps Systems Command and its affiliated Program Executive Offices and how your company can help us accomplish our mission.
- ☐ Search for Marine Corps contract opportunities on **SAM.gov**.
TIP: Search for “M67854” or “M68909” for announcements from Marine Corps Systems Command.
- ☐ Consider the GSA schedule program and other best-in-class contracts.
- ☐ Explore subcontracting and joint venture/teaming opportunities.
- ☐ Meet with us at any of the upcoming small business training/outreach events listed on our website.
- ☐ Make an appointment to speak with our Office of Small Business Programs. We are here to help you!

MAKE AN APPOINTMENT



CONTACT INFORMATION

MCSC Office of Small Business Programs
703-432-3944 • mcscosbp@usmc.mil



WEBSITE